



Waste Management of New Jersey, Inc.  
107 Silvia Street  
Ewing, NJ 08628

January 6, 2021

Rola Fares, Township Clerk  
Township of Weehawken  
400 Park Avenue  
Weehawken, NJ 07086

RE: Bid for **"THE FURNISHING OF RECYCLING COLLECTION AND MARKETING SERVICES"**  
Bid Date: January 6, 2021, 11:00 AM

Dear Ms. Fares:

As the Township is aware, Waste Management, as your current contractor for the above referenced work, has expressed keen interest in competitively bidding for this contract. We recognize and appreciate that the specifications for the contract bidding today represent a significant departure from the past contract, and we appreciate and support the changes made relative to the recyclable materials processing and market adjustments and the impact on the successful contractor.

We regret that the issue of "hours of collection" (400 a.m. – 10:00 a.m.), combined with the requirement of maintaining the existing schedule of WED, THU, FRI make it impractical for Waste Management to submit a bid proposal. We believe that to comply with these hours and this schedule requires additional manpower and equipment for only three (3) days per week which would result in a workload/routes per day imbalance that would adversely affect the efficiency of our operations.

Consequently, we regret that we must submit a **NO BID** response to this bid solicitation. We appreciate the many years of providing services to the Township of Weehawken, and we welcome any opportunity to compete for and provide services for the Township in the future. Should you have any questions, please do not hesitate to contact me.

Sincerely,

  
Robert (Rob) Allen  
Public Sector Services  
[rallen@wm.com](mailto:rallen@wm.com)  
609-929-0313

Cc: Wayne DeFeo, DeFeo Consultants  
Richard Venino, Attorney, Weehawken Township  
Mr. Giovanni Ahmad, Township Administrator  
File